



Leadership when you need it most.

**Thought Leaders & Delivery Experts
providing customers with confidence,
independence and certainty via the
execution of outcome based services.**

The True North team are seasoned and proven Business & Technology Professionals who have extensive Enterprise Leadership and Delivery success. Experience, combined with a market reputation for being 'Leaders of Leaders' enables True North to develop, lead and deliver the most complex of solutions for our customers.

Our promise to our customers is to:

- Partner, we aim to deliver to your business agenda
- Always provide the 'A' team
- Be flexible in the way we work with you and always be easy to do business with
- Develop internal customer capability and create a legacy of lasting 'value'

True North puts needed focus back into the QLD market, providing 'Trusted Leaders' delivering sustained value via agility of service and an absolute commitment to ongoing Business Relationships.

- General Management & Leadership
- Business & Technology Strategy
- Business & Technology Consultancy
- Program/Project Management
- Change Management
- Solution Architecture
- Business Analysis
- Iteration Management



LEADERSHIP / MANAGEMENT TRANSITION

OUR LEADERSHIP AND MANAGEMENT TRANSITION SERVICE ENABLES OUR CUSTOMERS TO MAINTAIN LEADERSHIP MOMENTUM WHILST RECRUITING FOR VACANCIES.

This is an engagement in which the Executive or Manager is needed five days a week for a short duration. Typically, one of our Consultants is engaged to fill a gap between the departure of one key Leader and the commencement of their replacement, normally 3 months.

Our Consultants maintain operations and business momentum while the company searches for the right replacement.

Often, we assist our customers to identify candidates to fill the permanent roles and can play a key part in attracting the right people for the role.



AGILE PROJECT DELIVERY

HIGHLY SKILLED SPECIALIST PROJECT TEAMS HELP OUR CUSTOMERS DEVELOP THEIR TEAM'S COMPETENCIES AND DELIVERY MATURITY.

Dedicated Project Teams who can scale rapidly to be flexible to our customers changing needs.

Flexible engagement of Delivery Specialists to integrate with client teams to deliver specific, time driven outcomes.



IDEA / CONCEPT DEVELOPMENT

THOUGHT LEAD, FIXED PRICE SERVICE TO PROVIDE EVIDENCE BASED DATA AND ROI EVALUATION CRITERIA.

UNDERSTAND

- Idea/Concept Exploration

DEFINE

- Solution Options & Evaluation
- Solution Roadmap

DECIDE

- Concept Showcase
- Go/No Go

Benefits

- Low risk
- Thought lead discovery by Industry leaders
- Not locked into long term vendor contracts
- High Value for money

TrueNorth

BUSINESS • PEOPLE • TECHNOLOGY

Telephone 0405 415 917
info@truenorthsolutions.com.au

Level 1, 79 Hope Street,
South Brisbane, Queensland, 4101

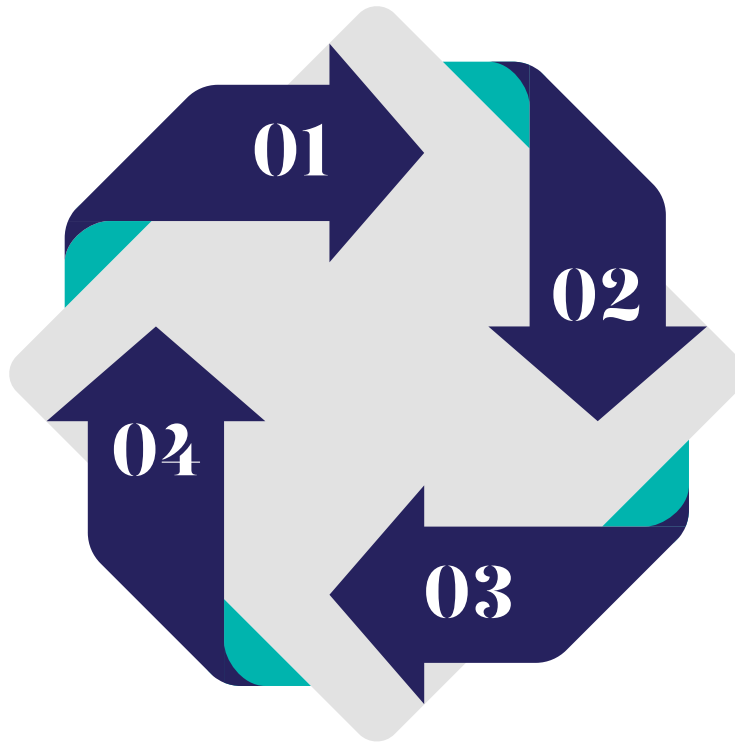
truenorthsolutions.com.au

Our Method



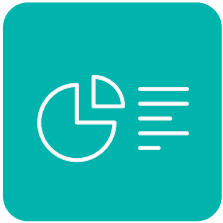
CONCEPTION

The idea is formulated or proposed with structured thought processes/checklists



VALIDATION

An 'Idea Forum' critically evaluated the idea for strategic fit and alignment



REPORTING

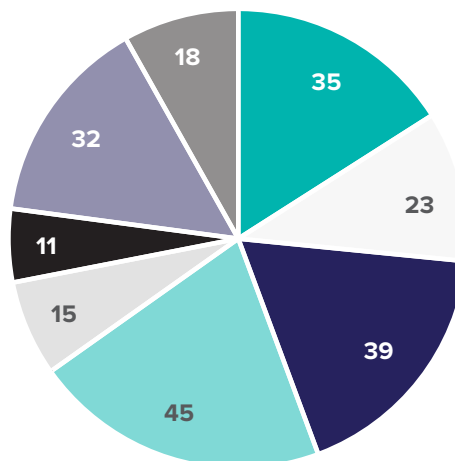
Key metrics and ROI evaluation criteria are identified for the idea



EXPLORATION

The idea is expanded upon for greater understanding

Our Community



211 PROFESSIONAL CONSULTANTS

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- Business & Technology Consultancy
- Change Management
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